## **Understanding Your Personality Type**



1 is never, 3 is seldom, 5 is sometimes, 7 is often, 9 is always, 10 is I am outstanding at this!

Driver	/10	Total	Rank
□ I like getting immediate results			
□ I regularly question the status quo			
□ I love solving problems			
□ I prefer freedom from controls and supervision			
□ I enjoy new and varied activities at work			
□ I prefer direct answers to questions			
□ I need opportunities for advancement			
□ I need scope for individual accomplishment			
□ I like power and authority			
□ I like prestige and challenge			
Expressive			
□ I enjoy being popular			
□ I enjoy motivating people			
□ I prefer democratic relationships			
<ul> <li>I prefer group activities to individual activities</li> </ul>			
☐ I need people to hear my ideas			
<ul> <li>I want public recognition of my ability</li> </ul>			
□ I prefer freedom from control			
<ul> <li>I like being coached and counseled</li> </ul>			
I don't like attending to the details			
<ul> <li>I like contacting people</li> </ul>			
Amiable			
<ul> <li>I prefer the status quo unless reasons for change are given</li> </ul>			
I want my home life to be separate from my work life			
I prefer to be given credit for my work			
<ul> <li>I prefer a limited range of work to do</li> </ul>			
<ul> <li>I want sincere appreciation</li> </ul>			
□ I am a good listener			
□ I am very patient			
<ul> <li>I prefer to develop specialized skills</li> </ul>			
<ul> <li>I like to develop set work patterns</li> </ul>			
<ul> <li>I would like excited people to calm down a bit</li> </ul>			
Analytical			
I am attentive to key directive and standards			
□ I concentrate on details			
<ul> <li>I like to work with a known playing field</li> </ul>			
□ I like to check for accuracy			
I am good at thinking critically			
I need reassurance of my security of position	1		
□ I do not like sudden or abrupt changes	1		
□ I prefer to be a part of a work group			
□ I want people to notice my efforts			
<ul> <li>I don't want others intruding into my areas</li> </ul>			